

PRESENTS **BEAUTION OF COMMUNITY: MORE THAN JUST A MUSIC FESTIVAL**

NORTH LAWNDALE & LITTLE VILLAGE | VENDOR WORKSHOP WELCOME | BIENVENIDO

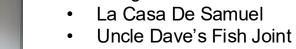
PAST COMMUNITY PARTNERS FEATURED AT THE FEST











Douglass 18

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- Taylor's Tacos
- A Safe Haven Catering

Lindsay Italian Ice

Lawndale Lemonade

- Los Comales
- Tips & Toes BBQ Chicken

LOCAL RESTAURANT PARTNERS

- Ida's Ice Cream
- Bombon Cake Gallery
- Yum Yum Lemonade
- Brunch N Burgers
- Box Lunch Café
- Taqueria Mi Lindo Mexico
- 3 Kings Jerk
- Doll's Kitchen & Catering
- Corgwell Catering
- The Black Vegan

NFP & ARTISAN PARTNERS

- Douglass Park Advisory Council
- Mount Sinai Hospital
- Light Up Lawndale
- Pilsen Chamber
- Helen & Joe Foundation
- Boxing Out Negativity
- Barnone
- Village Leadership Academy
- Lawndale Pop-up Spot
- Chicat
- Open Books
- Weekenz Boutique
- Instituto Progresando
- Firehouse Community Art Center
- North Lawndale Eagles Football Team
- Blakemore Designs





VENDOR WORKSHOP OVERVIEW

EMPOWERING LOCAL BUSINESSES AT RIOT FEST & BEYOND

OBJECTIVE

- Understand the requirements for participating at Riot Fest 2025 and other Chicago events and festivals
- Learn about equipment needs, food and safety guides, permits, food distribution, budgeting, and more
- Gain valuable insights and strategies from Riot Fest organizers to maximize success

BOOTH

To encourage participation, we are offering **Discounted booths** to eligible businesses, this includes food, artisans and nonprofits. Businesses must complete the Riot Fest vendor workshop to qualify on June 11, 2025.

ABOUT RIOT FEST

- Sept 19 21, 2025
- All Ages
- 11am 10pm (All 3 Days)
- 40,000 per day (Estimate)



Contents

- Vendor workshop overview
- Review of risk factors to foodborne illness
- Guidelines for operation
 - Planning
 - Base of operation (commissary/food establishment)
 - Transportation
 - Onsite operations
 - Booth layout
 - Propane
- Summer festival certificate
- Summer festival certificate providers
- Inspection information
- Common violations
- Festival vendor applications
- Artisan & nonprofit booths
- COI
- License certificate
- Common send back items on application
- Equipment rental
- Tips for vendors
- Budgeting & financial planning
- Key considerations and strategies
- Vendor booth selection
- Thank you | Q&A | Contact Us
- Complete forms

SPECIAL EVENT FOOD SAFETY TRAINING

FDA 5 LEADING RISK FACTORS TO FOOD-BORNE ILLNESS

Food held at improper temperature Inadequately cooked or "Undercooked" food Contaminated food equipment Food from an unsafe source Poor hygienic practices/hand washing

TIME / TEMPERATURE CONTROL FOR SAFETY FOODS

- Means a FOOD that requires time/temperature control for safety (TCS) to limit pathogenic microorganism growth or toxin formation.
- Some examples:
 - Milk / Cheese / Dairy Products
 - \circ Eggs
 - o Shellfish
 - o **Fish**
 - o Meats
 - Meat Alternatives
 - Untreated Garlic & Oil Mixtures
 - Baked Potatoes

- Raw Sprouts
- Cooked Pasta / Cooked Rice
- Cooked Vegetables / Cooked Plant Food
- Cooked Beans
- Certain types of sliced/cut produce
 - Tomatoes
 - \circ Melons
 - Leafy Greens

Guidelines for Setting Up and Operating a Temporary Food Establishment



Appendix E

Cooking/ Holding Temperatures

Product	Minimum Internal Temperature & Rest Time			
Beef, Pork, Veal & Lamb Steaks, chops, roasts	145 °F (62.8 °C) and allow to rest for at least 3 minutes			
Ground Meats	160 °F (71.1 °C)			
Ground Poultry	165 °F			
Ham, fresh or smoked (uncooked)	145 °F (62.8 °C) and allow to rest for at least 3 minutes			
Fully Cooked Ham (to reheat)	Reheat cooked hams packaged in USDA-inspected plants to 140 °F (60 °C) and all others to 165 °F (73.9 °C).			
All Poultry (breasts, whole bird, legs, thighs, wings, ground poultry, giblets, and stuffing)	165 °F (73.9 °C)			
Eggs	160 °F (71.1 °C)			
Fish & Shellfish	145 °F (62.8 °C)			
Leftovers	165 °F (73.9 °C)			
Casseroles	165 °F (73.9 °C)			

Reheating Foods: TCS food that is cooked, cooled, and reheated for hot holding shall be reheated so that all parts of the FCOD reach a temperature of at least 165°F for 15 seconds.

SOURCES OF CONTAMINATION TO FOOD

Type of Contamination	Example
Physical – some type of foreign object	Glass shards, plastic chips
Chemical – some type of chemical substance	Glass cleaner, lighter fluid
Biological – some type of living organism	Bacteria, viruses, parasites

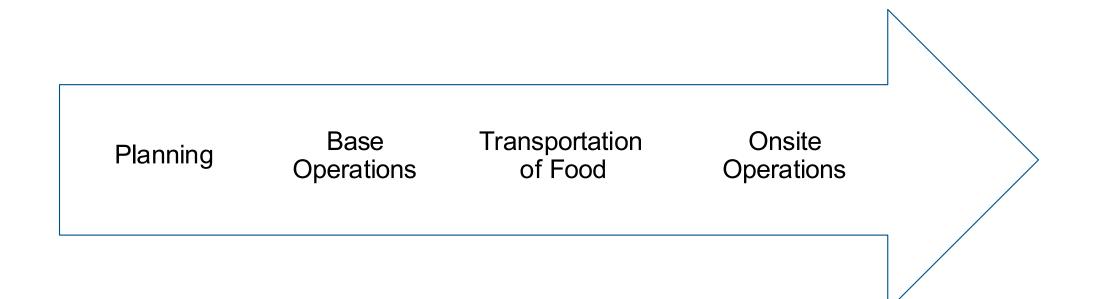
APPROVED FOOD SOURCES

- Food and food ingredients must be obtained from an approved source, such as a licensed wholesaler
- Food cannot be prepared or stored in a residential home

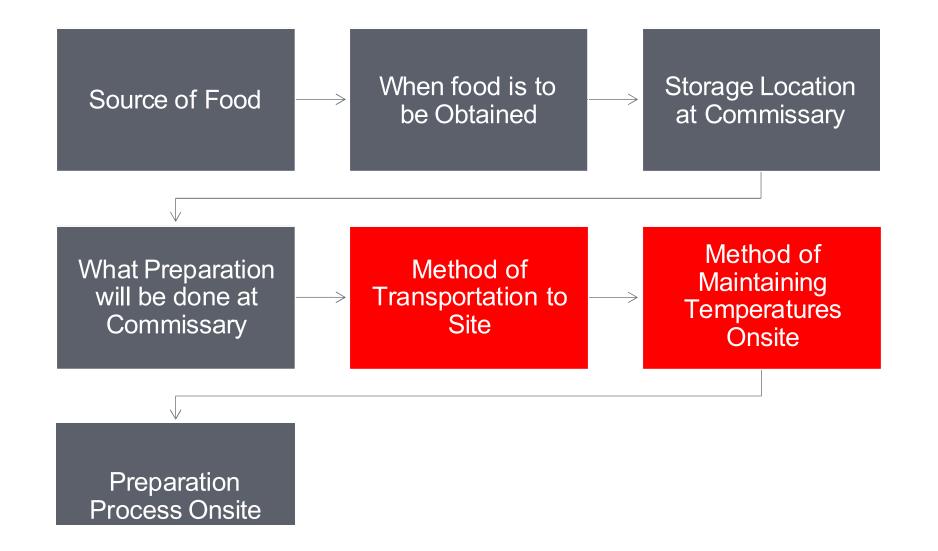
HYGIENIC PRACTICES AND HANDWASHING

- Proper hand washing technique
 - When to wash
 - Where to wash
 - How to wash
- No eating/drinking in food preparation areas
- Do not come to work when sick with vomiting, diarrhea, sore throat with fever, etc.

CONTENTS OF GUIDELINES



PLANNING - MAKE A FLOW PLAN



PLANNING - MONITORING RECORD KEEPING

- It is important to keep records.
 - All documents become part of the recording keeping system
 - Time/Temperature log (recommended)
 - Logs of equipment checks thermometers
 - Checklist
 - Corrective action records
 - Standard operating procedures

Daily Refrigerator / Freezer Temperature Log

Instructions: This log will be maintained for goth refrigerator and freezer (both wak-in and reach-in units) in the facility. A designated food service employee will record the time, sin temperature and their initials (preferably upon amket) once in the moming and once (preferably just before leaving the facility) in the afternoon. It is not necessary to check temperatures of food products but buch reversil products to be sure they are cold and frazen heres are solid to the touch. The food service supervisor for each facility will verify that food service employees have taken the required temperatures by visually monitoring food service supply and revisers), initialing, and dering a sample of logs each momth. Maintain this log for a minimum of two years and until given permission to discard it. If corrective action is required on any day, circle the date in the first column and explain the action taken on the back of the chart or on an attached sheet of paper. Refrigerators should be between 36°F and 41°F. Freezers should be between -10°F and 0°F.

fonth Year:	Location Unit Description:	

Date	Time Temp. Taken <am></am>	Temperature	Food Service Worker's Initials	Time Temp. Taken <pm></pm>	Temperature	Food Service Worker's Initials
1 2						
2						
3						
4						
5						
6						
7					1	
8						
9						
10		-				
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23					1	
24						
25						
26						
27						
28						
29						
30						
31						

Supervisory Employee's Initials and Date: ____

BASE OF OPERATION

- A licensed, commercial commissary must be used in conjunction with the festival operations
- Restaurant, Shared Kitchen, Commissary
- The commissary or retail food establishment used for base of operations shall have a passing inspection within six months prior to the application date
- All complex food preparation must be done at the commissary
 - Washing produce
 - Slicing of produce
 - Other complex food preparation activities

BASE OF OPERATION

- Areas to consider at the Base:
 - Receiving Foods from approved sources
 - Storage Foods stored at proper temperatures
 - Cooking Cook foods to the proper temperatures
 - Cooling Cool foods with ice baths or shallow pan
 - **Storage** Store foods after cooling and before delivering to the site

TRANSPORTATION OF FOOD

- From the Base of Operation to the Festival Site, food temperature and safety must be maintained
- Questions to consider -
 - How will the product be transported?
 - Is product protected from contamination?
 - How will products be maintained at the proper temperature?
 - How will the product be kept cold? (41°F or below)
 - Will the product be transported hot? (135°F or above)

TRANSPORTATION

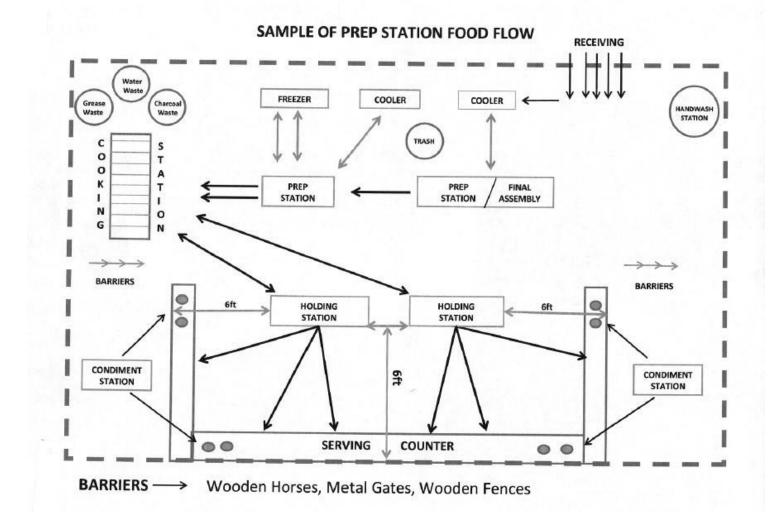


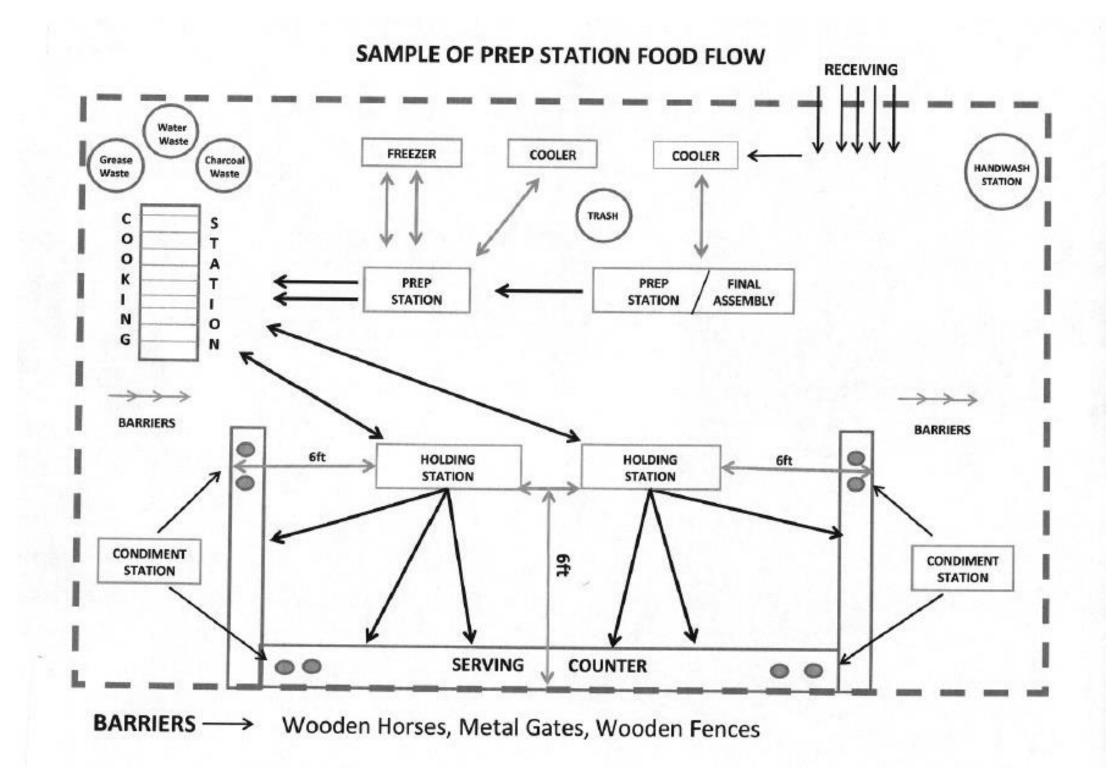
SETUP AT THE FESTIVAL SITE



ONSITE - SITE SET UP

- CONSIDER THE FOLLOWING FACTORS:
 - Good workflow minimum handling of food
 - Avoid opportunities for cross contamination
 - Provide a clear exit path
 - Do not block the fire hydrant
 - Hand sink location and access





Special Event Food Booth Layout

(Required with all applications)

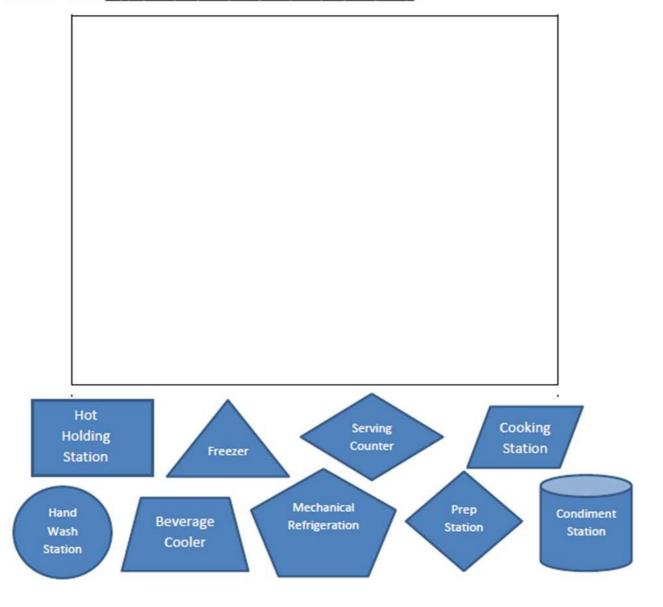
Show "Receiving" location. Hand draw in the shapes to represent the equipment as they will be set up at the event.

BOOTH LAYOUT

Note: Mechanical Refrigeration is required if the vendor has any cold-held perishable menu items. Also, a location for Hand Washing must be shown on the layout and be aware that NO DISHWASHING is allowable on-site so this should not be done or shown on the layout.

Vendor Name:

- Template included with application
- Can draw their own as long as it includes all booth features

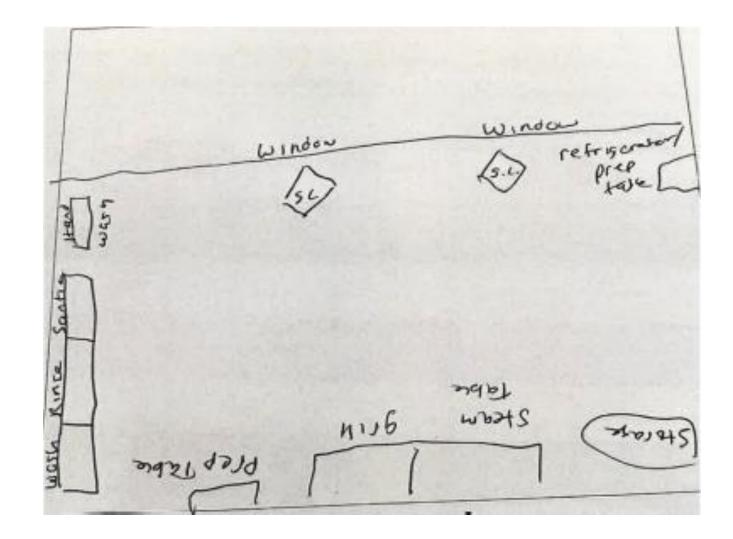


SAMPLE BOOTH LAYOUT



SAMPLE BOOTH LAYOUT – NOT APPROVED

Dishwashing is not allowed







ONSITE - SETUP

- Setup booth correctly before the event begins.
- Equipment to keep hot foods hot and cold foods cold.
- Place equipment for the proper flow of food and easy cleaning.
- Food items stored off the floor 6 inches.
- Corn covered with a waterproof tarp to prevent contamination from the elements.
- As needed proper floor covering to keep the booth clean. (Use corrugated box board. Remove and replace when soiled.)
- Ensure the event is set up in a clean area free from rodents.
- Setup in a dry location. Free from puddles of water to prevent water from pooling and insects from breeding.

ONSITE - PERSONAL HYGIENE

- Clean clothing
- No Sleeveless shirts
- No shirts with exposed mid-drifts
- Proper hair restraints
- All employees must wash hands as required to prevent the spread of disease
- Sick employees with diseases transmitted via food are excluded

ONSITE – EMPLOYEE HEALTH POLICY (SICK EMPLOYEES)

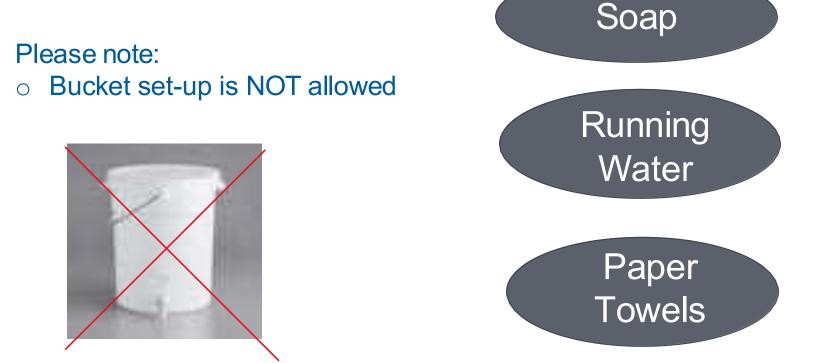
- No person, while affected with a disease in a communicable form that can be transmitted by foods or who is a carrier of organisms that cause such a disease or while afflicted with a boil, or infected wound, or acute respiratory infection, shall work in a food service establishment in any capacity in which there is a likelihood of such person contaminating food or food contact surfaces with pathogenic organisms or transmitting disease to other persons.
- Frequent trips to the restroom may indicate a person who is ill with diarrhea.

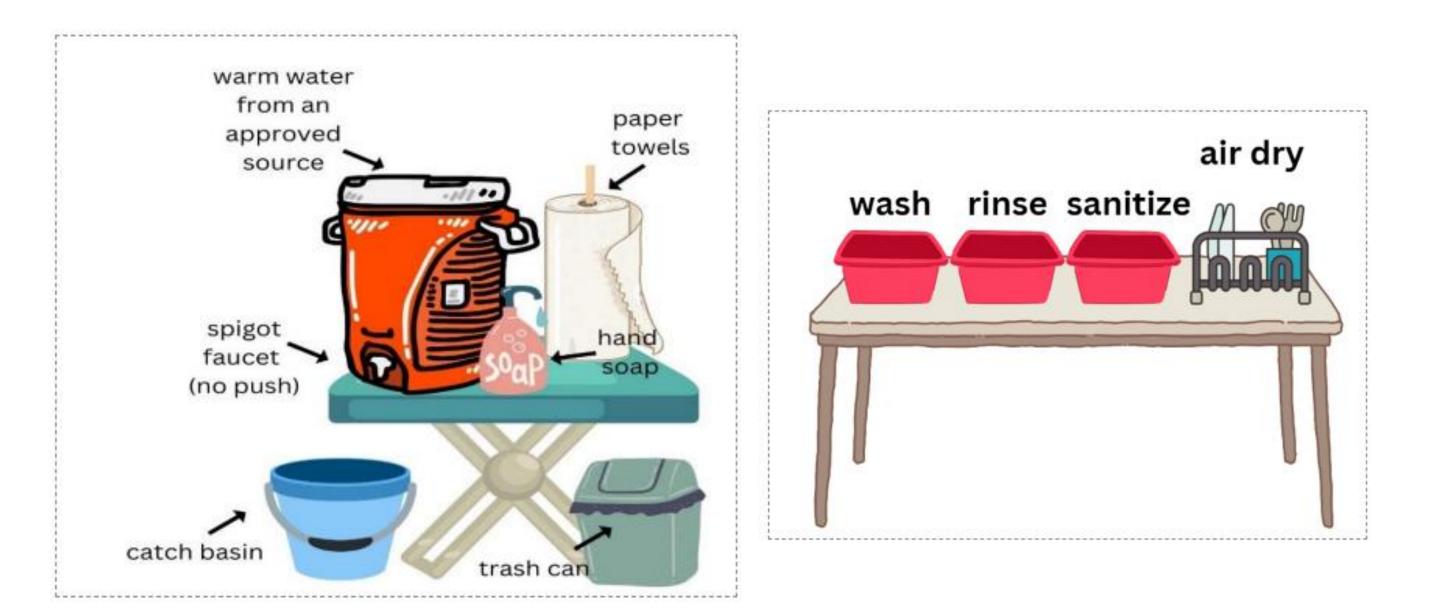
ONSITE - HAND WASH FACILITIES

- Portable self-contained hand wash facilities with water under pressure must be available
- Filled with potable water, soap, supply of paper towels and handwashing sign at every sink.









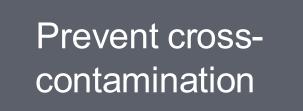
ONSITE - NO BARE HAND CONTACT WITH READY-TO-EAT FOODS

- Gloves, Tongs, Tissues, Or other approved barriers to protect ready-to-eat food from direct hand contact.
- Gloves should be put on clean hands
- Replace when ripped or torn
- Replace before beginning a new task
- Replace after handling raw foods and before handling ready-to-eat food
- Change every hour during continuous use



ONSITE





Keep Food Contact surfaces clean

ONSITE - COLD STORAGE

- Mechanical refrigeration is required for cold TCS foods, sufficient to maintain cold food at 41°F or below.
- Coolers filled with ice/dry ice will not be approved for use for TCS foods.
- Time as a Public Health control is not permitted at special events.
- Provide refrigerated and or freezer trucks with a thermometer.
- Check the air temperature of all refrigerators (including refrigerated trucks)
- Check the temperature of the food every 2 hours.
- Record the temperature on a log (recommended).
- Correct all problems immediately and keep a record of the action taken.
- Store cold refrigerated foods in the coolest part of the truck without freezing the product.
- Ensure proper product temperature before putting food on the truck for storage and when removing the food from the truck. Use your clean and calibrated thermometer to take temperatures of the food.



ONSITE - HOT HOLDING UNITS 9-101.20

- TCS foods that are held hot for service must be maintained at **145°F or above**.
- The harmful bacteria that typically contaminates foods and causes foodborne illness is not able to multiply, or multiplies very slowly, when they are held at temperatures above 145°F.
- Food is to be held hot in approved hot holding units. Steam tables, baine maries, and steam cabinets are designed for maintaining food at or above 145° F. A double boiler on a stove can also be effective for holding some hot food items.
- Hot holding equipment is only designed to maintain product temperature and should never be used to heat or reheat product.



ONSITE - DON'T PREPARE TOO MUCH TOO SOON

- Cook what is needed.
- Don't prepare too much food in advance of service. Keep foods out of the temperature danger zone.
- KEEP IT HOT, KEEP IT COLD, KEEP IT MOVING.

ONSITE - NEVER DISPLAY FOOD NEXT TO THE CUSTOMER



- Display 6 ft. from the Public
- Prevent Public Contamination
- Place a barrier between food and the customer

- Display foods away from the public and other sources of potential contamination.
- Foods should be displayed 6 ft. away from the customer.
- Protect refrigerated display cases from the

sun to prevent food from warming into the temperature danger zone.

ONSITE - NO SELF-SERVICE

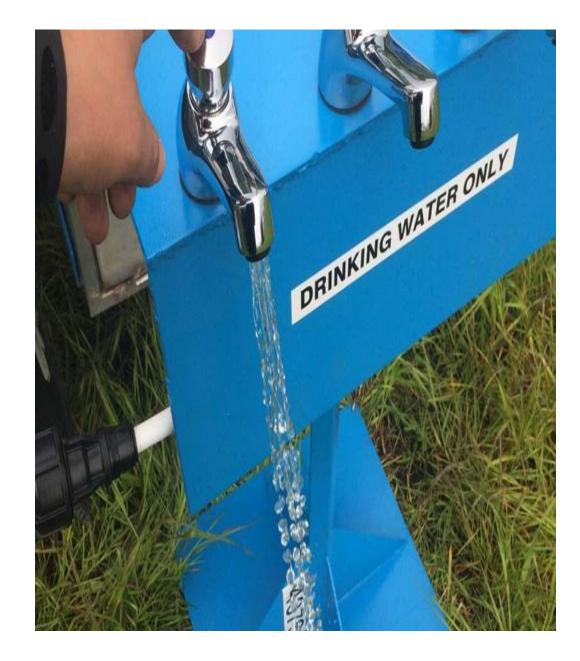
Risk of Contamination





ONSITE - DRINKING WATER

- Provide safe drinking water such as bottled water or water from an approved source.
- Purchase crushed ice from an approved supplier. Hand shaven ice is not allowed.



ONSITE - NOT AN APPROVED DRINKABLE WATER SOURCE



ONSITE - APPROVED BEVERAGE DISPENSERS

- Use approved beverage dispensers that provide protection of the beverage.
- Contact the Chicago Department of Health to see if your dispenser will be approved for use at an outdoor festival.







FROZEN BEVERAGE MACHINES (9-101.20 (C)

• Can be used if:

- Machine is returned to the commissary each night of operation to be washed, rinsed, and sanitized in accordance the manufacturer.
- Only non-TCS beverages (no dairy) are used in the machine.



COMPLEX FOOD PROCESSING (9.101-10 G)

- "Complex food preparation including washing and slicing of food shall be completed at the retail food establishment or commissary.
- Based on menu and food preparation processes case by case basis
- Some processes cannot be done in booth because booth lacks necessary plumbing, space, equipment, etc.
- Examples of processes not allowed:
 - Cooking of whole roasted animals
 - Slicing and portioning of large amounts of food
 - Cooling of TCS
 - Use of oversize or specialty equipment that cannot be swapped out with replacements to meet cleaning frequency requirements
 - Washing of produce or utensils at the booth

ONSITE – KEEP YOUR BOOTH CLEAN

Empty Trash and Replace Soiled Floor - Box Board



ONSITE

- Discard Leftover Foods at the End of the Day
- Leftover cooked foods cannot be reserved.
- Do not put cooked foods back into your coolers to be reserved.
- Leftover foods must be discarded.



INSPECTION FINDINGS - COMMON VIOLATIONS & CLOSURES

Temperature abuse

- Not enough refrigeration
- Inappropriate transportation
- No person with summer certificate
- No hand sink or hand sink issues
- Lack of effective barriers for food protection



- Some examples of why a booth is closed by CDPH (not allowed to operate):
- No PIC with an original/valid Summer certificate
- Not enough mechanical refrigeration
- No hand sink or hand sink issues (no water, etc.)
- Lack of effective barriers for food protection

SUMMER FESTIVAL CERTIFICATE

Summer Festival Food Vendor Certificate (SFFVC)

- A Person in Charge or designee must be onsite at the temporary food establishment during all times that food is being prepared, held hot, and served.
- The person with the SFFVC and their original SFFVC is required to be onsite and available for inspection.
- Copies of the SFFVC or letters from course providers are <u>not</u> <u>accepted</u> during booth operation.
- All food related operations shall cease when there is no person with an original and valid Summer Festival Food Vendor Certificate.

SUMMER SANITATION PROVIDERS

MXC FSS Program Phone Number: 312-850-3522 Training Provider	Language	Summer Ceritifaction	Contact	Address	City	State	Telephone	Website/Email
American Academy of Food Safety	Eng/Chinese/Spanish	Yes	Mary Troken	7144 N. Harlem, #188	Chicago	IL	773-558-5888	www.aafoodsafety.com
American Chinese Restaurant Association	English/Chinese	Yes	Mildred Wong		Burr Ridge	IL	630-207-4176	mildredtwong@aol.com
ARF Food Safety Consulting	English	Yes	Jasmime Murray	8440 S. Kedzie Ave.	Chicago	IL	872-800-2487	www.ARFfoodsafety.com
B And H	Korean/English	Yes	Seung Ahn	1229 S. Christine Ct.	Vernon Hills	IL	847-840-2389	seungahn13@gmail.com
Believers	English	Yes	Sharon Ako			IL	708-712-8779	www.Believers1.com
Certified Food Safety Training	English	Yes	Maureen Leahy	7144 N. Harlem, #129	Chicago	IL	773-401-3244	www.ilfoodsafety.net
D.S.O.D. Food Professionals	English	Yes	Dr. H.L. Standberry	536 E. 147th Street	Harvey	IL	630-504-2083	www.dsodfoodpros.org
Food Safety Class	Arabic/English	Yes	Hanna H. Moses	3421 W. Lawrence Ave	Chicago	IL	312-961-8636	www.foodsafetyclass.net
Foodservice Educational Seminars	English/Spanish	Yes	Lea Stames	4723 W. Belmont Ave.	Chicago	IL	773-427-9500	www.festraining.org
Gregory Stolis & Associates	English	Yes	Gregory Stolis		Westmont	IL	630-960-1135	
Illinois Food Safety Training with Katy	English/Spanish	Yes	Catherine (Katy) McInerney	780 W. Army Trail Rd.	Carol Stream	IL	630-699-0903	www.foodsafetytrainingwithkaty.com
Illinois Restaurant Association	English/ Spanish	Yes	Mary Wilkie	33 W. Monroe, Ste 250	Chicago	IL	312-787-4000	www.illinoisrestaurants.org
Kennedy King College	English	Yes	Continuing Ed	6301 S. Halsted	Chicago	IL	773-602-5000	www.ccc.edu/colleges/kennedy
Logan Square Kitchen	English	Yes	Zina Murray		Chicago	IL	773-550-9642	www.logansquarekitchen.com
Malcom X College	English	Yes	Continuing Ed	1900 W. Jackson Blvd., Ste 0203	Chicago	IL	312-850-7136	www.ccc.edu/colleges/malcolm-x
Moshe Aliel	English/Spanish	Yes	Moshe Aliel				224-392-3456	
Paladin Management	English/Spanish	Yes	Michael Paladines	2758 U S Highway 34, Ste B384	Oswego	IL	630-554-3663	www.safefood.com
Pui Tak Center	English/Chinese	Yes	Stephen Sit	2216 S. Wentworth	Chicago	IL	312-328-1188	www.puitak.org
Safedining Association	English/Spanish	Yes	Suzanne Rallo	P.O. Box 637	Downers Grove	IL	630-434-0588	Safedining@aol.com
Sanitation Certificate	English	Yes	Tony Molinario		Chicago	IL	773-552-6011	www.sanitationcertificate.com
Sanitized on Safety	English/Spanish	Yes	Rodney Trussell	8400 S. Ashland	Chicago	IL	312-523-5871	www.SoSfaeFoods.com
Santa Lucia Food Safety Training & Consulting	English/Spanish	Yes	Maria Santa Lucia	1649 E. 50th St. Ste #13A	Chicago	IL	773-502-5262	www.slfoodsafety.com
Serving with Safety	English	Yes	Vergina Shabazz	155 N Wacker Dr. Ste. # 4250	Chicago	IL	312-803-2617	servingwithsafety@yahoo.com
Sweet Peas EKD	English	Yes	Ernest Davis	159 S. Cottage Hill Ave, Ste. 312	Elmhurst	IL	630-842-0289	davis2027@sbcglobal.net
Tryba Training	English	Yes	Susan Tryba	5441 Lee Ave.	Downers Grove	IL	630-201-2724	

EQUIPMENT RENTAL

Hall's Rental

P. (847) 929-2222 info@hallsrental.com

PRICES SUBJECT TO CHANGE



KEP Propane and Equipment LLC

6048 S Mobile Ave Chicago IL, 60638

PROPONE AND FOUIPMENT LL

Vendor Contact Information

Resataurant Name

Name:

Phone:

Email:

KEP Propane and Equipment will supply ALL of your propane, high pressure gas hose, fittings, regulation, the labor necessary to hook up all of your propane cooking equipment, and remain on-site for the entirety of the event, per the Fire Prevention Bureau's request. Your propane and equipment installation will be invoiced and charged to your card on file in advance of vendor move in day. Please see our propane proposal for tank pricing. All invoices are to be paid in full prior to vendor move in day to guarantee our service.

Cost of Hook-up

1-2 Appliances \$423.50

3-4 Appliances \$605.00

5-6 Appliances \$665.50

Includes the rental of regulation, 50 feet of gas hose, fittings, and the labor necessary to set-up and break down your equipment. Does not include propane! All equipment must be UL approved, converted to LP, and in safe working order prior to installation. KEP Propane and Equipment isnt responsible for catastrophe caused by damaged cooking equipment.

Additional expenses if needed:

Extra hose= \$3.85 per linear foot

Extra regulators= \$55.00 each

Each additional appliance=\$110.00

Late equipment arrival after scheduled move in time allotted by your event promoter=\$120.00

Lay out Sheet for your booth

Number of gas appliances and description of each appliance: In example.....1 Fryers 90K BTU, 2 charbrollers 120K BTU each, and 1 convection oven 60K BTU



: and Equipment LLC S. Mobile Ave cago IL, 60638 ;1.9042 ;@Keppropane.com	K.E.P. Propan 6048 Chi 773.7 Dominic6
L.	Thank you for taking the time to allow me to prepare a proposal for you
ane for your event with the safest and most responsive service in	Our proposal is simple and sincere; our goal is to provide all of the pro- the industry.
	₩ off the following
	"Equipmine (pig-tenks, 100 bi9, 200 big/in instand ref list rate ()
	mbompille i ompilans hvier tinsal, State am NRF-8 bollis.
	and the second

- Install on pre-determined schedule and reminas needed.
- 24 Hour Emergency Service at 1-800-471-7471, or preferably directly to our cells.
- · PIA (payment in advance) direct from individual vendors.

Pricing:

- Bulk Tank delivery fee is \$120.00 per pig or 200lb tank. 100lb cylinder delivery is \$75.00 per booth. No charge for pick up, no charge for use of boom.
- 420lb tanks (pigs) are \$429.00 plus tax
 - 200lb tanks are \$225, plus tax.
 - 100lb cylinders are \$115, plus tax.
 - Bulk price for 2025 season is \$4.29 per gallon, plus tax.

· Haz Mat & Fuel Surcharge fees are waived.

I look forward to the opportunity to service your propane needs. If we can provide any additional information, please feel free to give me a call at 773-751-9042. All invoiced for propane must be paid in full prior to propane delivery.

Sincerely,

Dominic Gulli

Total number of B.T.U's:

Technician on-site fee will be divided by the number of vendors requiring our service, and invoiced individually in addition to this price sheet. KEP and Ferrell gas will charge your card on file in advance of vendor move in day. Late arrivals or additional material needed on the date of installation will be invoiced and charged to your card on file upon inspection.

Please sign and return this form to KEP Propane and equipment.

Any guestions, please call or email Dominic.773.751.9042. DominicG@keppropane.com

Signature of vendor representative

Acceptar	nce of proposa	ıl

Authorized signature

Printed Name

Business name

Event Date

COMMON SEND-BACK ITEMS ON APPLICATIONS

- Trailers (not allowed in any form)
- No copy of actual summer fest certificate provided (letters, proof of registration NOT accepted)
- Incomplete menu processes
- Incomplete booth layouts
- Commissary permission letter not notarized
- No mechanical refrigeration provided
- No recent passed inspection at commissary kitchen
 - Restaurants can request inspection by emailing food@cityofchicago.org
 - Include facility and contact information
 - Clarify that inspection is for special event participation

TIPS FOR VENDORS

- Submit application in a timely manner
- Include booth layout with application
- Plan ahead if a recent inspection is needed
 - Passed inspection should be completed BEFORE vendor submits their application to the event coordinator
 - <u>Reminder that event coordinators must turn in vendor applications to CDPH</u> <u>20 days prior to the event</u>
- No bare-hand contact
- Wash, chop, prepare food at restaurant/commissary, no food complex preparation is to be done at festival

TIPS FOR VENDORS

- No food left at booth overnight
- Operator is to have a calibrated metal stem thermometer and method to clean/sanitize thermometer
 - Reminder: Monitor the temperatures of the TCS foods, foods found at improper temperature will be discarded.
- Floor covering may be required
- Protect food from contamination at every step of the process
- No home prepared foods

TIPS FOR VENDORS

- Customer self-service prohibited, except for non-TCS condiments.
 - Self-serve condiment bottles are to be tethered to permanent surface
 - Individual prepackaged condiments are also an option
- Need sneeze guards/barrier/or food displayed less than 6ft from public
- <u>Dishwashing at booth/festival is prohibited</u> need to bring enough utensils
- No eating inside the booth

BUDGETING AND FINANCIAL PLANNING (Starter)

Community Vendor Workshop for North Lawndale and Little Village Businesses

Budgeting and Financial Planning

Let's walk through an example of a budget and Profit & Loss (P&L) Statement for a food vendor participating in a 3-day festival with attendance of roughly 50,000 people per day, and where there are approximately 30 other food vendors.

- Operating hours: 10 hours per day.
- □ Staff: 2 cooks, 2 registers, 2 servers, 1 runner, and a load-in crew of 2 people for a total of 6 hours
- Menu: Burgers, Hot Dogs, Fries, and Soft Drinks

Scenario 1: 500 Customers Per Day

Revenue

Total Customers: 500 customers * 3 days = 1500 customers

- □ Burger Sales: \$12 * 500 customers * 3 days = \$18,000
- Hot Dog Sales: \$8 * 500 customers * 3 days = \$12,000
- □ Fries Sales: \$8 * 500 customers * 3 days = \$12,000
- □ Soft Drink Sales: \$3 * 500 customers * 3 days = \$4,500
- Total Revenue: \$46,500

Cost of Goods Sold (COGS)

- □ Burger: \$2 * 500 customers * 3 days = \$3,000
- □ Hot Dog: \$1.5 * 500 customers * 3 days = \$2,250
- □ Fries: \$0.75 * 500 customers * 3 days = \$1,125
- □ Soft Drinks: \$0.5 * 500 customers * 3 days = \$750
- Condiments: \$0.25 * 500 customers * 3 days = \$375
- □ Total COGS: \$7,500

Gross Profit: \$39,000 (Total Revenue - COGS)

Operating Expenses:

- □ Staff wages: \$20/hour * 10 hours/day * 3 days * 7 staff = \$4,200
- □ Load in crew: \$20/hour * 6 hours * 2 people = \$240
- □ Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- □ Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- □ Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

Net Income Before Tax: \$20,985 (Gross Profit - Operating Expenses) Taxes:

- □ Sales Tax (11.25% on total revenue): \$46,500 * 11.25% = \$5,231.25
- □ Corporate Tax (Illinois, 7% on net income before tax): \$20,985 * 7% = \$1,468.95
- □ Total Taxes: \$6,700.20

BUDGETING AND FINANCIAL PLANNING (Pro)

Scenario 2: 750 Customers Per Day

Revenue

Total Customers: 750 customers * 3 days = 2250 customers

- Burger Sales: \$12 * 750 customers * 3 days = \$27,000
- Hot Dog Sales: \$8 * 750 customers * 3 days = \$18,000
- Fries Sales: \$8 * 750 customers * 3 days = \$18,000
- Soft Drink Sales: \$3 * 750 customers * 3 days = \$6,750
- Total Revenue: \$69,750

Cost of Goods Sold (COGS)

- Burger: \$2 * 750 customers * 3 days = \$4,500
- Hot Dog: \$1.5 * 750 customers * 3 days = \$3,375
- Fries: \$0.75 * 750 customers * 3 days = \$1,688
- Soft Drinks: \$0.5 * 750 customers * 3 days = \$1,125
- Condiments: \$0.25 * 750 customers * 3 days = \$562.5
- Total COGS: \$11,250.5

Gross Profit: \$58,499.5 (Total Revenue - COGS)

Operating Expenses:

- Staff wages: \$20/hour * 10 hours/day * 3 days * 7 staff = \$4,200
- Load in crew: \$20/hour * 6 hours * 2 people = \$240
- Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

Net Income Before Tax: \$40,484.5 (Gross Profit - Operating Expenses)

Taxes:

- Sales Tax (11.25% on total revenue): \$69,750 * 11.25% = \$7,846.88
- Corporate Tax (Illinois, 7% on net income before tax): \$40,484.5 * 7% = \$2,833.91
- Total Taxes: \$10,680.79

Net Income After Taxes: \$29,803.71 (Net Income Before Taxes - Total Taxes)

BUDGETING AND FINANCIAL PLANNING (Elite)

Scenario 3: 1,000 Customers Per Day

Revenue

Total Customers: 1,000 customers * 3 days = 3,000 customers

- Burger Sales: \$12 * 1,000 customers * 3 days = \$36,000
- Hot Dog Sales: \$8 * 1,000 customers * 3 days = \$24,000
- Fries Sales: \$8 * 1,000 customers * 3 days = \$24,000
- Soft Drink Sales: \$3 * 1,000 customers * 3 days = \$9,000
- Total Revenue: \$93,000

Cost of Goods Sold (COGS)

- Burger: \$2 * 1,000 customers * 3 days = \$6,000
- Hot Dog: \$1.5 * 1,000 customers * 3 days = \$4,500
- Fries: \$0.75 * 1,000 customers * 3 days = \$2,250
- Soft Drinks: \$0.5 * 1,000 customers * 3 days = \$1,500
- Condiments: \$0.25 * 1,000 customers * 3 days = \$750
- Total COGS: \$15,000

Gross Profit: \$78,000 (Total Revenue - COGS)

Operating Expenses:

- Staff wages: \$20/hour * 10 hours/day * 3 days * 7 staff = \$4,200
- Load in crew: \$20/hour * 6 hours * 2 people = \$240
- Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

Net Income Before Tax: \$59,985 (Gross Profit - Operating Expenses)

Taxes:

- Sales Tax (11.25% on total revenue): \$93,000 * 11.25% = \$10,462.5
- Corporate Tax (Illinois, 7% on net income before tax): \$59,985 * 7% = \$4,198.95
- Total Taxes: \$14,661.45

Net Income After Taxes: \$45,323.55 (Net Income Before Taxes - Total Taxes)

- Pricing Strategy: It's crucial to set prices that are not only attractive to festival-goers but also cover your costs and generate profit. Consider the price sensitivity of your target market, costs, competition, and your overall business objectives.
- 2. **Cost Management:** Keep a tight control on both variable and fixed costs. Variable costs, such as food and beverages, can be controlled through efficient inventory management and minimizing waste. Fixed costs, like the vendor fee or equipment rental, should be negotiated to obtain the best possible rates.
- 3. Sales Tax: As of 2021, the combined sales tax rate for Chicago, Illinois is 11.25%. This includes the Illinois state sales tax of 6.25%, the Chicago local sales tax of 1.25%, the Cook County sales tax of 1.75%, and an additional district tax of 2.0%. At festivals, food is generally not tax-exempt. Therefore, consider how this tax affects your pricing and profitability.
- 4. **Staffing:** Your staff plays a critical role in the success of your food booth. You need to make sure that you have enough staff to handle peak periods without compromising service quality. However, overstaffing can lead to increased costs.
- 5. **Efficient Processes:** Develop efficient processes to deliver quick and quality service. This can include having a simplified menu, effective food prep techniques, and fast payment systems.
- 6. **Attractiveness:** Festival-goers are attracted to booths that look appealing. Invest in attractive signage and booth decorations, ensuring that your booth stands out from the competition.
- 7. **Compliance with Laws and Regulations:** Make sure you're aware of and comply with all necessary laws and regulations. This includes obtaining an event license, following health and food safety guidelines, and having the necessary insurance coverages.
- 8. Additional Costs: Don't overlook the "hidden" costs of running a food booth, like the cost of propane for cooking, disposables (napkins, paper plates), and transportation costs.
- 9. **Demand Estimation:** It's important to realistically estimate demand. Overestimating can lead to increased food waste and costs, while underestimating can lead to lost sales opportunities. Remember, at a festival with an attendance of 50,000 per day and 30 other food vendors, attracting between 500 to 1,000 customers per day may be a reasonable range, but this can vary based on factors like your booth's location, menu appeal, pricing, and the competition.
- 10. Weather Considerations: Weather can greatly affect customer turnout and food preferences at festivals. In warmer weather, lighter foods and drinks may be more popular, while heartier foods might sell better in cooler temperatures. Additionally, adverse weather conditions (rain, extreme heat, etc.) can significantly lower overall attendance. It's beneficial to check the weather forecast leading up to the event and plan accordingly. Offering items that are weather-appropriate could give you an edge over competitors and help maintain sales despite weather conditions. Remember, however, that weather is unpredictable and can impact your profits.

KEY CONSIDERATIONS AND STRATEGIES FOR RIOT FEST & BEYOND

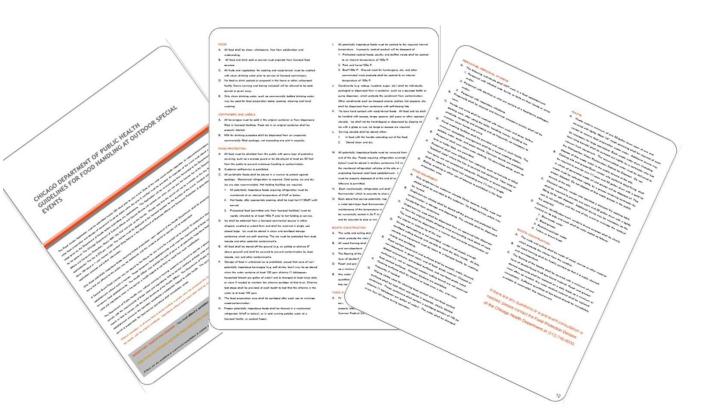
FESTIVAL APPLICATIONS

RIOT FEST APPLICATIONS

- Riot fest food vendor
- Artisan booth
- Nonprofits booth

CITY OF CHICAGO APPLICATIONS

- 180 Special event food booth
- 180 Special event food truck
- Single Special event food booth
- Single Special event food truck
- Pop-up retail
- BIS Small business information sheet



SINGLE EVENT VENDOR REVIEW PROCESS

- Collection and submission generally facilitated by event coordinator
- Event coordinator then uploads the completed applications to the online special events portal. ONLY event coordinators can access the portal. Individual vendors should NOT try to use the online portal.
- Should be submitted at least 20 days prior to event
- Health reaches out directly to applicant via email or phone to with any follow-up questions/concerns
- Late applications may not be reviewed in time for the event

TYPES OF APPLICATIONS

- 1. Single Event Food License Application
- 2. Single Event Food Truck License Application
- 3. 180 Day Special Event Food Booth License Application (BACP > CDPH)
- 4. 180 Day Special Event Food Truck License Application (BACP > CDPH)
- 5. Special Event Food Sampling Application



If the 3rd party location is in Chicago, it must be a licensed shared kitchen or have a supplemental shared kitchen license. Inspection must be within 6 months. If the 3rd party location is outside Chicago, a labeled plan with equipment list will be required. Additional documentation may be requested. Inspection must be within 90 days. When listing the supplier information on the application.

List the full name(s) and complete addresses of the food supplier(s) used for the event (wholesalers, distributors, etc.). Retain all receipts for inspection.

VENDOR APPLICATIONS

CHICAGO DEPARTMENT OF CULTURAL AFFAIRS AND SPECIAL EVENTS SPECIAL EVENT PERMIT APPLICATION

SPECIAL EVENT FOOD SINGLE EVENT LICENSE APPLICATION

EVENT INFORMATION			
Name of Event		10 IV	
Address of Event (Range if possible)			
Address of Event (hange if possible)		e 17.19 - 19	
Date(s) of Event	Hours of Event		
Event Food Coordinator	Phone #	Email	11 11
VENDOR INFORMATION			
Legal Name of Food Vendor		Contact	
Phone #()	Email		
Address of Food Vendor	City	State	Zip Code
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CHICAGO DEPARTMENT OF CULTURAL AFFAIRS AND SPECIAL EVENTS PERMIT APPLICATION

LICENSE CERTIFICATE



- Both 180-day vendors and single event vendors receive City of Chicago License Certificate
- Copy sent via email
- Original mailed out to address provided by vendor
- Should have a copy of the license onsite at the event (posted)
- Inspectors may ask for the license

NORTH LAWNDALE & LITTLE VILLAGE

NON PROFITS & COMMUNITY ARTISAN







RIOT FEST 2025 COMMUNITY ARTISAN & NONPROFIT

Business name	Business Name
Contact name	Contact Name
Address	Street Address
City	City
State	State
Zip	ZIP
Work phone	Business Phone
Cell phone	Primary Contact Cell Phone
Fax	Business Fax Number
Email	Primary Contact's Email
Website	Your primary web presence
FEIN or SS#	Required for tax reporting
Product description	Briefly describe what you plan to sell.

Nonprofit & Community Artisan - Hard Cost \$375 (Includes 10x10 tent, electricity, lights)

Business's must be registered with the City of Chicago



CHICAGO BUSINESS INFORMATION SHEET

ss: SQ. FT.	ZIP Code
ess City State	
ess Otto	ZIP Code
,ui.	
ere Street Number(s) N/S/E/W Street Nar	ne Ave./St. Ste./Apt.# Floor
s	
Retail (Consumers Only) Wholesale	(Business to Business Only) Both
g all red.	
ty	
ocation	
	Assigned by the Illinois Department of Revenue at 555 W. Monroe, Suite 1100, (800) 732-8866, or at http://tax.illinois.gov > Business Registration
IRED for ALL business entity types that cond	duct business in the state of Illinois or with Illinois customers
	Assigned by the Internal Revenue Service at 230 S. Dearborn St., (312) 292-49 or (800) 829-4933, or at www.irs.gov/businesses > Employer ID Numbers (EINs)
	s entity types except for Sole Proprietorships.
te	Also assigned by the Illinois Secretary of State. May be found in your Articles o Incorporation (for Corporation/Not For Profit Corporation); Articles of Organization (for Limited Liability Company); Statement of Partnership Authority (for Limited Liability Partnership); or Certificate of Limited Partnership (for Limited Partnersh
	Assigned by the Illinois Secretary of State at 69 W. Washington St., Suite 1240 (312) 793-3380, or at www.cyberdriveillinois.com/departments/business_services
	nois based) Corporations/Not For Profits, LLCs, LLPs, LPs
	with the Cook County Clerk's office at 118 N. Clark Street, Room 120, com > Vital Records > Assumed Business Name Registration.
as it Sole Proprietors or General Partnerships conducting	business in Illinois under an assumed name (a name other than your own)
ion. o For General Partnerships, this is the full name of	business owner as it appears on their valid government-issued photo ID. f each business owner as it appears on their valid government-issued photo ID. al name, and DBA (below), as it appears in the official registration documentation.
ss	
SS Sole Proprietor Partnership LLC	Corporation Non-Profit Trust Other
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Business License	
	Adding a new site Change of Loca * PLEASE NOTE THAT PUBLIC WAY PERMITS AT YOUR F Adding Sole Proprietor Partnership LLC Site For Sole Proprietor Partnership LLC Sole Proprietors, this is the full name of the office of the partnerships, this is the full name of the office

Owner and Officer Information (as required per 4-4-050 of the Municipal Code of Chicago)

Sole Proprietors are required to provide information about the Individual who owns the business.

- o General Partnerships, Limited Partnerships and Limited Liability Partnerships are required to provide information about all the Partners of the organization.
- o Limited Liability Companies are required to provide information about the organization's Members, and any other shareholder(s) with a major beneficial interest.
- Corporations are required to provide information about the organization's President, Secretary, and any other shareholder(s) with a beneficial interest.
 Not for Profit Corporations are required to provide information about the organization's President and Secretary.

 Not for Profit Corporations are required to provide information about the organization's President and Proof of identification may be required to complete the actual application.

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ome Phone	Social Security Number / ITIN	Data of Birth		Email Address		
one Flione	Date of Birth	1	Email Address			
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irst Name		Middle Name		Last Name		
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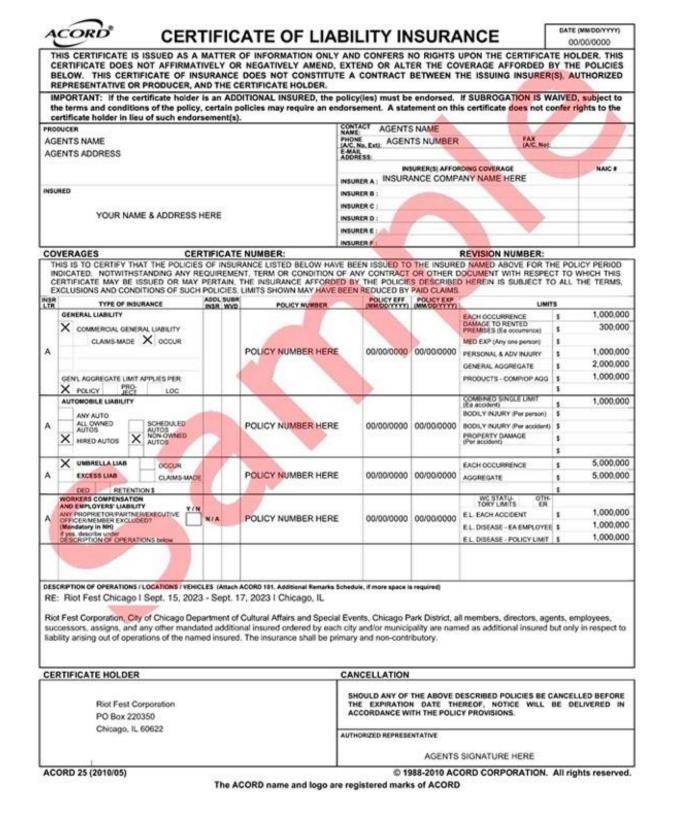
City of Chicago Department of Business Affairs and Consumer Protection | Small Business Center 121N. LaSalle Street, Poom 800, Chicago, IL 60602 | (312) 74- 3081Z (312-744-6249) | Chicago.gov/ BACP

Email Address

Home Phone

Fax Number

XBACP



General Liability					
General Aggregate	\$2,000,000				
Each Occurrence	\$1,000,000				
Products Completed Operations	\$1,000,000				
Damage to Rented Premises	\$ 300,000				
Hired/Non Owned Automobile	\$1,000,000				
Umbrella Liability Insurance (Aggregate & Ea. Occurrence)	\$5,000,000				
Statutory Workers' Compensation including Employer's Liability Insurance					

Each Accident - \$1,000,000 / Disease - EA Employee - \$1,000,000 / Disease - Policy Limit - \$1,000,000

Description of Operations / Locations / Vehicles / Special Provisions

RE: Riot Fest / Sept 15, 2023 - Sept 17, 2023 / Chicago, IL

Riot Fest Corporation, City of Chicago Department of Cultural Affairs and Special Events, and Chicago Park District are named as additional insured but only in respects to liability arising out of operations of the named insured. This insurance shall be primary and non-contributory.

Certificate Holders	Please send certificate of insurance to:
Riot Fest Corporation PO Box 220350 Chicago, IL 60622	Holly Black hblack@higginboth am.net
Please direct questions specific to i	nsurance related issues to the following contact:
Holly Black hblack@higginbotham.n et	ascend

NORTH LAWNDALE & LITTLE VILLAGE VENDOR BOOTH SELECTION



DISCOUNTED BOOTHS FOR NEW BUSINESSES

- 5 Food Vendors Value per booth **\$11,995**
- 10 Nonprofits & Community Artisan Value per booth **\$5,000**

Selection Process: To qualify for a discounted booth, vendors need to demonstrate that they have fulfilled all requirements for permits, insurance, and other application procedures. If you are selected but your application is denied by the City of Chicago, Chicago Park District, your booth will be offered to an alternate business.

Please note that all vendors who register for the workshop, regardless of whether they are selected for a discounted booth or not, will be notified by email or phone by the Riot Fest Staff by June 25, 2025.

Those selected have the option to opt-in to our beverage program.

Food Vendors - Hard Cost \$2000 – Includes tent, serving counter, electricity, lights, hand wash sink, trash removal.

Nonprofits & Community Artisan - Hard Cost \$375 – Includes 10x10 tent, electricity, lights.

NORTH LAWNDALE & LITTLE VILLAGE VENDOR SELECTION CRITERIA

At the heart of Riot Fest success are our vibrant and diverse vendors. We take the vendor selection process seriously to ensure an enriching and satisfying experience for all attendees.

Here are the criteria we use to select our vendors:

- 1. Compliance with Legal Requirements: All vendors must meet necessary legal requirements such as having valid permits, licenses, and insurances.
- 2. Quality of Products/Services: We seek vendors who provide high-quality products or services that will captivate and please our event attendees.
- **3. Diverse Offerings**: We value diversity! We aim to select vendors offering different types of products or services to provide a wide range of options for attendees.
- **4. Experience in Similar Events**: Vendors with experience in similar events often bring a level of professionalism and preparation that we appreciate.
- **5. Customer Service Excellence**: Vendors should exhibit strong customer service skills, being friendly, professional, and responsive to attendees.
- 6. Financial Stability: Vendors need to demonstrate financial
- 7. Supporting Local Businesses: We have a preference for local vendors as a way to bolster our local economy.
- 8. Vendor Reputation: A strong reputation or positive reviews can contribute to an enhanced experience for event attendees.







THANK YOU FOR STAYING!

As a special thank you for your time and dedication, I'm excited to announce that each of you will receive a pair of tickets to this year's festival!

THANK YOU!

FOOD SAFETY GUIDELINES PROVIDED BY





RIOTFEST.ORG/COMMUNITY

CONTACT US: COMMUNITY@RIOTFEST.ORG